

Hot Sauce Your Tops



Software Updates and Add-Ons

(7-31-2020)

Dear Hot Sauce Admins & Users,

The #1 requested upgrade is here!!

Full-editing features for admins-only has been released in our latest Software update (v 3.0.2). For now, we are keeping editing ability to Admins-only to maintain data integrity.

Full-editing allows an administrator to:

- Change quantities
- Add or remove previously sold items
- Delete past orders (i.e. if the customer changes their mind)

We have also added content to our Learning Center, which provides 60-second tutorials on some of the best Hot Sauce sellers as well as our HOT Off the Press VLOG which includes interviews with leading industry experts.

ABILITY FOR ADMINS-ONLY TO EDIT (add, delete, change) HOT SAUCE ORDERS

Occasionally, our customers place an order which they later decide to decline, or volumes may change. The process to manually change orders is below. You can also see a video tutorial below or log on to the learning center.

1. Log in as an Administrator.
2. Click on "Edit Sales" in the left hand column
3. Select the order to be edited.
 - a. Sort by clicking on any header or enter order information into the smart-search bar.



4. After selecting the order to edit, you may edit:
 - a. Customer name, e-mail, sale location, account type, or revise the sale date change.
 - b. To CHANGE an order, change or enter the units manually.
 - c. To DELETE an order, change the quantity to zero.
 - d. To ADD to an order, click on either Purchase or Approve
 - i. Purchase indicates the items has been paid for.
 - ii. Approve means the item has been selected but payment still needs to be collected.
5. Click on the checkbox to send the customer an updated receipt and click "Finalize Adjustment" to complete the change.
6. You can now go back into Company Metrics to see your updates sales numbers.

Hot Sauce Demo

Sales

View or edit sales below

Sales Associate	Job ID	Customer Email	Date of Sale	Account	Location	Total Amount
Hsd	07262020-10	geoffrey@ignite-consulting.net	7/26/2020	Retail	Kitchen	\$250.00
Hsd	0723201	ykyeh@hotmail.com	7/23/2020	Retail	Bathroom - Hall	\$250.00
Hsd	0720201	matt.dohn@colonialmarble.net	7/20/2020	Retail	Kitchen	\$1650.00
Hsd	0715201	anessa_cdi@yahoo.com	7/15/2020	Lowes	Kitchen	\$1335.00
Hsd	0707203	tim@cameomi.com	7/7/2020	Home Depot	Kitchen	\$1480.00
Hsd	0707202	ykyeh@hotmail.com	7/7/2020	Lowes	Bar - Basement	\$475.00
Hsd	0629201	kevin@ignite-consulting.net	6/29/2020	Costco	Bar - Basement	\$390.00
Hsd	86137	geoffrey@ignite-consulting.net	6/24/2020	Retail	Bathroom - Master	\$950.00
Hsd	86137	geoffrey@ignite-consulting.net	6/23/2020	Retail	Kitchen	\$1344.00
Hsd	86113	lucas.pena@krashidbuilt.com	6/22/2020	Retail	Kitchen	\$15.00
Hsd	86113	lucas.pena@krashidbuilt.com	6/22/2020	Retail	Bathroom - Master	\$0.00
Hsd	86111	ggran@tcfmidwest.com	6/22/2020	Retail	Bathroom - Master	\$800.00
Hsd	86111	ggran@tcfmidwest.com	6/22/2020	Retail	Kitchen	\$745.00
Hsd	0619204	ykyeh@hotmail.com	6/19/2020	Retail	Kitchen	\$935.00
Hsd	0618202	omar@mygranite.com	6/18/2020	Retail	Kitchen	\$1375.00
Hsd	06172020-11	jbeiersdorfer@sim				

View/Edit Sale

View or edit sale below

Job ID: 0715001

Original Sale Date: 07/15/2020

Revised Sale Date: 07/15/2020

Customer Email: anessa_cdi@yahoo.com

Customer Name: Anessa

Sale Location: Kitchen

Account: Lowes

Cart Details

Purchased Offerings	Unit Price	Quantity
CHIP MINIMIZER (jetworks/large sink)	\$200.00	1
EDGE PROFILE - CLASSIC EDGE	\$25.00	13
FEAR OUT-TRAIL ARMY LAMINATE	\$9.00	30

Approved Offerings

STEEL SUPPORT - FLAT BAR	\$135.00	4
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Approved Total: \$540.00

Purchased Total: \$795.00

Total: \$1335.00

Previously Purchased Total: \$0.00

Finalize Adjustment

STEEL SUPPORT - FLAT BAR

es \$135.00 4

Declined:

MISCELLANEOUS OFFERING

CHIP MINIMIZER (venity/small sink)

CHIP MINIMIZER

CHIP MINIMIZER - HALF BULLNOSE

CHIP MINIMIZER - HALF BULLNOSE (kitchen sink)

Approved Total: \$540.00

Purchased Total: \$795.00

Total: \$1335.00

Previously Purchased Total: \$0.00

Finalize Adjustment

Click link [here](#) for video demo



LEARNING CENTER IS LIVE!!

We've been asked about the best way to sell certain upgrades, so we creating short 60-second tutorials around many of the top selling items for you and your team to review. The Learning Center link ([HERE](#)) is embedded within the USER software and now has videos around:

- Chip Minimizer, Steel Supports, Tear-Out/Haul-away, and Expedited Delivery, & Enhanced Seam
- We've also added our HOT Off the Press library, providing industry updates from Stone professionals across the country!

Enter Customer Info Below:

Job ID/#
If none, write "none"

Sync With Moraware

Select Account

Select Location

Customer Name

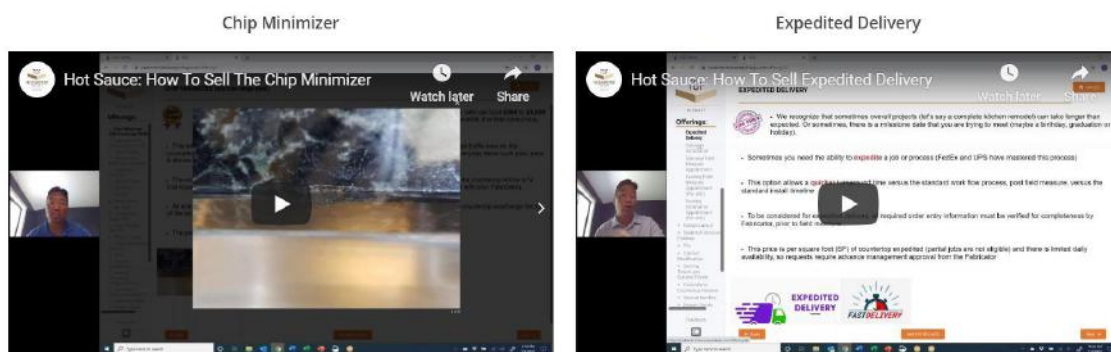
Customer Email

[Hot Sauce Learning Center --](#)

Logout Continue

VIDEOS

Selling Videos



Good Selling!



THE HOT SAUCE TEAM

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