



The “Hot Sauce” Selling Software

Admin Tutorial

Ignite your Countertop Profits

Powered by:



How To...

Page & Topic

3. Logging In
4. Download Metrics
5. Change company name or logo
6. Change Welcome/Thank You Statements
7. Add Account Types/Price Lists
8. Add/Delete Room/Job Locations
9. Enter Moraware Credentials
10. Add/Change Users or Promote Users to Admin
11. Offerings (Turn on /off, change prices, change commissions, etc.)
13. Change receipt e-mail and company e-mail addresses
14. Edit (change, delete, etc.) previous sales



Admin Login process

- ▶ Admin: Desktop/Website only
- ▶ <https://admin.hotsauceyourtops.com/login>
 - Company ID: _____
 - Email: Your e-mail address
 - Password: Your first initial and last name (no capitals or spaces)
- ▶ Access to:
 - Data (Sales and users)
 - Edits (Turn options on/off, set prices, commissions, e-mail settings, etc.)

Hot Sauce Demo

\$343,184.00

Life-Time-To-Date-Sales

Offering	Quantity	Total
CHIP MINIMIZER (Rutches/Large USR)	190	\$58,246.00
EDGE PROFILE - METERED	932	\$37,280.00
TEAR-OUT/HAUL AWAY LAMINATE	2935	\$35,415.00
WATERFALL PANEL	125	\$31,250.00

Users: view, edit or remove users below + Add

Name	Title	Controls
Demo User	Owner	
Geoffrey Gran	Sales	
Kevin Yeh	Sales	
Mackenzie Stotz	Manager	
Mark Clayborne	Owner	

Account	Price	Employee Commission Type	Employee Commission	Cost of Goods	Cost of Labor	Account Commission Type	Account Commission	Net Price
Edit this row to update the column values for all following rows								
Costco Box Store	\$250.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 0.00%	\$200.00
Costco Canada Box Store	\$250.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 0.00%	\$200.00
Default Account	\$250.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 0.00%	\$200.00
Designer Dealer	\$250.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 0.00%	\$200.00
Home Depot Box Store	\$250.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 25.00%	\$137.50
Kitchen & Bath Dealer	\$275.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 10.00%	\$195.00
Lowes Box Store	\$250.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 0.00%	\$200.00
Retail Direct	\$250.00	%	\$ 10.00%	\$0.00	\$25.00	%	\$ 0.00%	\$200.00

Download Metrics

1. Select a pre-defined date range or...
2. Enter a custom date range and...
3. Click “Download All Metrics”
4. Sort/Filter your data

Hot Sauce Demo
\$339,884.00
Life-Time-To-Date-Sales

1 Pre-Defined Range: [Dropdown menu]

2 Start Date: [Input field]
End Date: [Input field]

3 Download All Metrics

Offering	Quantity	
CHIP MINIMIZER (kitchen/large sink)	187	
EDGE PROFILE - MITERED	932	
TEAR OUT/PAUL AWAY - LAMINATE	3960	
WATERFALL PANEL	125	
EXPEDITED DELIVERY	2387	
ENHANCED SEAM	182	\$23,375.00
DIGITAL LAYOUT	83	\$21,400.00
LAZY SUSAN (minimum of 18" diameter)	46	\$11,500.00
STEEL SUPPORT - FLAT BAR	62	\$8,370.00
PLUMBING RECONNECTION FOR KITCHEN (basin)	19	\$7,485.00
PLUMBING RECONNECTION - DISHWASHER (existing appliance)	14	\$5,250.00
EDGE PROFILE - TRIPLE PENCIL	166	\$4,980.00
TEAR OUT/PAUL AWAY - GRANITE/QUARTZ/TILE	369	\$4,797.00

4

Date of Sale	Seller	Title	Offering	Account	Customer	Location	Offering Cc	Qty Sold	Offering Tc	Employee	Employee	Cost Of Go	Cost Of Lat	Account Cc	Total Empl	Total Cost	Total Cost	Total Cost
8/4/2020	Geoffrey Gran	Sales	CHIP MINII	Home Dep	Joe D	Kitchen	\$250.00	1	\$250.00	10.00%	\$25.00	\$0.00	\$25.00	\$25.00	\$0	\$25	\$25	\$25
8/4/2020	Geoffrey Gran	Sales	SERVING T	Home Dep	Joe D	Kitchen	\$150.00	1	\$150.00	5.00%	\$7.50	\$0.00	\$0.00	\$25.00	\$7.50	\$0	\$0	\$5
8/3/2020	Geoffrey Gran	Sales	CHIP MINII	Home Dep	Kevin Yeh	Bathroom	\$300.00	1	\$300.00	10.00%	\$30.00	\$0.00	\$25.00	\$30.00	\$0	\$25	\$25	\$25
8/3/2020	Geoffrey Gran	Sales	MISCELLAN	Home Dep	Kevin Yeh	Bathroom	\$1.00	8	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
8/3/2020	Geoffrey Gran	Sales	PLUMBING	Home Dep	Kevin Yeh	Bathroom	\$375.00	10	#####	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
8/3/2020	Geoffrey Gran	Sales	CUSTOM P	Home Dep	Kevin Yeh	Bathroom	\$200.00	6	#####	\$10.00	\$10.00	\$0.00	\$0.00	\$10.00	\$60.00	\$0	\$0	\$60
8/3/2020	Geoffrey Gran	Sales	CHIP MINII	Home Dep	Kevin Yeh	Bathroom	\$250.00	2	\$500.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
8/3/2020	Geoffrey Gran	Sales	CHIP MINII	Home Dep	Kevin Yeh	Bathroom	\$250.00	3	\$750.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	TEAR OUT/	Retail	Kevin Yeh	Bar - Dry	\$13.00	20	\$260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	CHIP MINII	Retail	Kevin Yeh	Bar - Dry	\$125.00	6	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	MISCELLAN	Retail	Kevin Yeh	Bar - Dry	\$1.00	3	\$3.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	PLUMBING	Retail	Kevin Yeh	Bar - Dry	\$375.00	1	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	CUSTOM P	Retail	Kevin Yeh	Bar - Dry	\$100.00	1	\$100.00	\$10.00	\$10.00	\$0.00	\$0.00	\$10.00	\$10.00	\$0	\$0	\$10
7/31/2020	Geoffrey Gran	Sales	CHIP MINII	Retail	Kevin Yeh	Bar - Dry	\$225.00	3	\$675.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	TEAR OUT/	Lowes	Kevin Yeh	Bathroom	\$13.00	20	\$260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	CHIP MINII	Lowes	Kevin Yeh	Bathroom	\$125.00	2	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	PLUMBING	Lowes	Kevin Yeh	Bathroom	\$375.00	1	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0
7/31/2020	Geoffrey Gran	Sales	CUSTOM P	Lowes	Kevin Yeh	Bathroom	\$200.00	1	\$200.00	\$10.00	\$10.00	\$0.00	\$0.00	\$10.00	\$10.00	\$0	\$0	\$10
7/31/2020	Geoffrey Gran	Sales	GARBAGE I	Lowes	Kevin Yeh	Bathroom	\$99.00	1	\$99.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0	\$0	\$0	\$0

Change Company Information

Change Company Name/Logo

1. Select “Name and Logo”
2. Type in new company name and/or
3. Drag and Drop (JPEG or PNG) logo into the grey box.

Change Mission/Thank You Statements

1. Select “View/Edit Statements”
4. Enter new Mission or Thank you Statements

The screenshot shows the HSA Admin interface for 'Hot Sauce Demo'. The sidebar on the left contains navigation options: Dashboard, App Settings (with sub-items: Name & Logo, View/Edit Statements, Accounts, Locations, Moraware), Admin Settings (with sub-items: Users, Offering Settings, Email Settings, Edit Sales), and Feedback. The main content area is titled 'App Settings' and includes a 'Name' field containing 'Hot Sauce Demo' (marked with a red circle 2). Below it is a 'Logo' section with a preview of the current logo and a grey box for uploading a new one (marked with a red circle 3). The 'View/Edit Statements' section (marked with a red circle 4) contains two text areas: 'Mission Statement' and 'Thank You Statement', both containing placeholder text. At the bottom of the page are 'Delete' and 'Save' buttons.

Add Account Types/Price Lists

1. Select “Accounts”
2. Click “add”
3. Type in New Account Name
4. Select existing account type or type to create a new account type

Hot Sauce Demo

Accounts: 2 [+ Add](#)

view, edit or remove accounts below

Account Name	Account Type	Controls
Costco	Box Store	✎
Costco Canada	Box Store	✎
Default Account	Default	✎
Designer	Dealer	✎
Home Depot	Box Store	✎
Kitchen & Bath	Dealer	✎
Lowes	Box Store	✎
Retail	Direct	✎

1

2

Hot Sauce Demo

New Account: **New Account** [Return](#)

view or edit the fields below

3 Account Name:

this must be unique

Type:

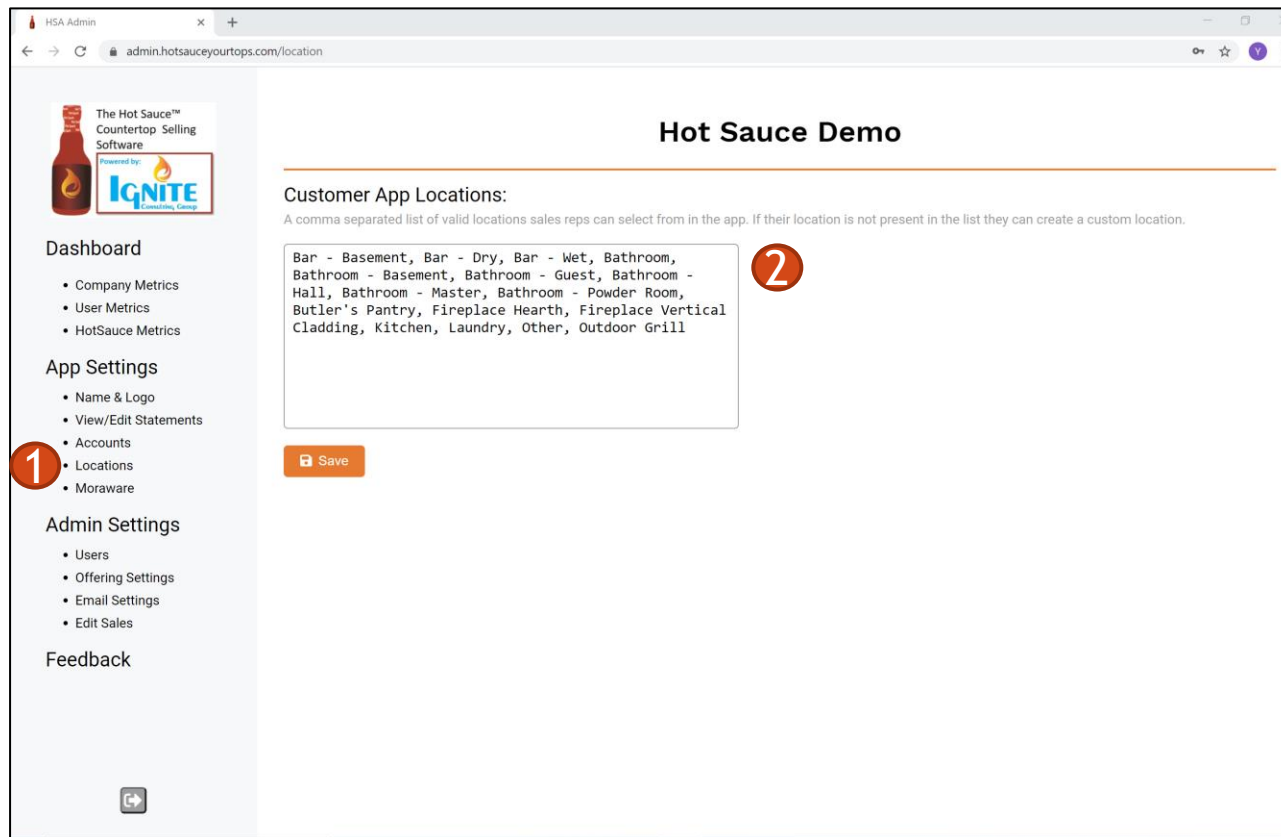
type ahead to create a new account type

[Save](#) [Create 'New Account Type'](#) 4

4

Add/Delete Locations


1. Select “Locations”
2. Add a new location by typing in the location name, separated by a comma. Delete a location by deleting the name.



The screenshot shows a web browser window with the URL `admin.hotsauceyourtops.com/location`. The page title is "Hot Sauce Demo". On the left is a sidebar menu with categories: "Dashboard" (Company Metrics, User Metrics, HotSauce Metrics), "App Settings" (Name & Logo, View/Edit Statements, Accounts, Locations, Moraware), "Admin Settings" (Users, Offering Settings, Email Settings, Edit Sales), and "Feedback". A red circle with the number "1" is placed over the "Locations" item in the "App Settings" section. The main content area is titled "Customer App Locations:" and includes a sub-header: "A comma separated list of valid locations sales reps can select from in the app. If their location is not present in the list they can create a custom location." Below this is a text input field containing the text: "Bar - Basement, Bar - Dry, Bar - Wet, Bathroom, Bathroom - Basement, Bathroom - Guest, Bathroom - Hall, Bathroom - Master, Bathroom - Powder Room, Butler's Pantry, Fireplace Hearth, Fireplace Vertical Cladding, Kitchen, Laundry, Other, Outdoor Grill". A red circle with the number "2" is placed over this text. Below the input field is an orange "Save" button.

Enter Moraware Information to Sync with Hot Sauce


1. Provided as a separate attachment as needed
2. Note: Moraware credentials must be set up as a Moraware ADMIN.



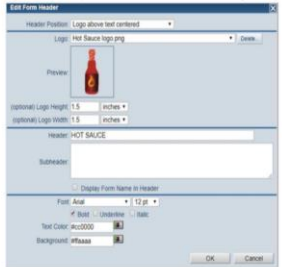


Hot Sauce™ and Moraware Integration
(Updated 3-17-20)


Greetings Hot Sauce and Moraware users. We are proud to announce our integration with the Moraware Software System. These two systems now work seamlessly together to upload and update your Hot Sauce status directly in your customer's Moraware file. Please follow the steps below for integration:


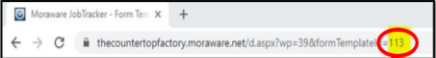
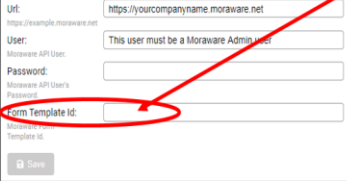
1. Go to your Administer page in the Hot Sauce app and click on the "Moraware" link under App Settings:
 - Dashboard
 - Admins
 - App Settings
 - Admins Login
 - View/Edit Statements
 - Accounting
 - Moraware**
 - Admin Settings
 - Users
 - Shipping Settings
 - Email Settings
 - Feedback
2. Enter into your specific Moraware account information into the following 4 fields:
 - **Url:** When you go Moraware on a computer, you'll can see the url specific to your company. Copy and paste this url in this field.
 - **User:** You can choose an existing user or set up a new user in Moraware. The user must be a Moraware Admin.
 - **Password:** This is the Moraware Admin's password.
 - **Form Template ID:** NOTE: THIS FIELD WILL BE POPULATED LATER. This is the ID that is associated with the Hot Sauce Form (which you have to create and reference in step 3 of this process).



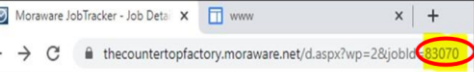
3. Now, switch over to your Moraware software. On the top menu bar, click on "Job" and "Edit Settings"
 
4. In the left hand menu, click on "Forms". In the top Process menu, click on "Job". In the Job Forms menu, click on "New Form" and name the form "HOT SAUCE".
 
5. Create the new header per the specs below. Note: You do NOT have to load in the Hot Sauce logo, but should you do so, we have attached the logo to this e-mail.
 

6. Click to add a new field and name it "Seller". Complete the field specs per the process below:
 

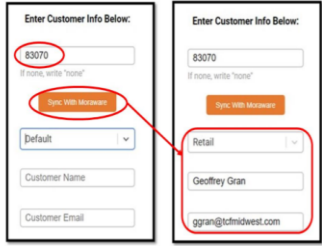
7. Now add the "Date" field by right-clicking on "Seller" and "Insert Field" by following the same process that you did to create the "Seller" field, using the data below for the Date field:
 
8. Again, add a new field called "Amount" and complete per the specs below:
 

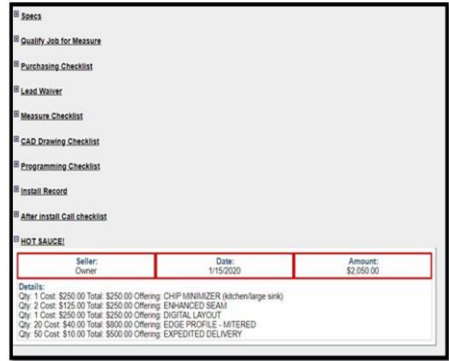
9. Again, click to add a new field, named "Details", and complete per the specs below:
 
10. Once you have created the form, get the "Form Template ID" located in the url as the last several digits. You will now go back to the Hot Sauce app and enter this ID into the Form Template ID field in the Moraware settings of the Admin site of the Hot Sauce Selling Software.
 
11. You will also need to create a new job field called "Account" if you want your Price Lists to automatically populate when the Moraware job ID is entered in the Customer app.
 

CONGRATULATIONS!! You are ready to use the Moraware integration feature! When you login to the Hot Sauce app, you will enter the unique ID for that Customer's job which is found in the Moraware url:



Now, when you click "Sync with Moraware", the Account (if you have this set up it will bring up your price list), Customer Name and Customer email will automatically populate.



12. Once you finalize the shopping cart, the software will automatically create a Hot Sauce form attached to the Customer's job in Moraware, per the below. In the form, it will record the sales for that customer's transaction.
 

If you need any further assistance setting up Moraware, please reach out and we will try to help you as soon as possible.

Add/Delete/Edit Users

Add a New User/Set up as Admin

1. Select “Users”
2. Click on “Add”
3. Enter all employee information
4. If the new User should be an Admin, select the “Admin” box and click Save.

The screenshot shows the admin interface for 'Hot Sauce Demo'. On the left, a sidebar contains navigation options: Dashboard, App Settings, Admin Settings (with 'Users' selected), and Feedback. The main content area displays a 'Users' table with columns for Name, Title, and Controls. A red circle '5' highlights the 'Add' button. Below the table, there are sections for 'Offerings' and 'Miscellaneous Offering'. A second screenshot, titled 'Hot Sauce Demo', shows the 'New User' form for 'jonsmith@yahoo.com'. A red circle '1' highlights the 'Admin Settings' menu item, a red circle '3' highlights the 'Full Name' field, a red circle '4' highlights the 'Admin' checkbox, and a red circle '2' highlights the 'Save' button.

Name	Title	Controls
System User	Owner	<input type="checkbox"/>
Geoffrey Gran	Sales	<input type="checkbox"/>
Kevin Yeh	Sales	<input type="checkbox"/>
Mackenzie Stotz	Manager	<input type="checkbox"/>
Mark Clayborne	Owner	<input type="checkbox"/>

Delete a User

1. Select “Users”
5. Click on an existing User
6. Select “Delete”

The screenshot shows the 'View User' page for 'mark@atlanticcustomgranite.com'. The page title is 'Hot Sauce Demo'. Below the title, it says 'View User: mark@atlanticcustomgranite.com' and 'view or edit the fields below'. There is a 'Return' button. The form contains the following fields: Full Name (Mark Clayborne), Email (mark@atlanticcustomgranite.com), Phone Number ((717) 577-4354), Password (masked with dots), Title (Owner), and Admin (unchecked). At the bottom, there are 'Delete' and 'Save' buttons. A red circle '6' highlights the 'Delete' button.

Offering Settings

1. Select “Offering Settings”
2. Select the Offering to change
3. To rename an offering, enter it in “Nickname”
4. To change and value for all accounts, enter the value in the top row.
5. To change the value for each account, enter the value in the account row.

Notes:

1. Employee commissions can be paid by % or \$ amount. Almost all Hot Sauce customers choose to pay 10%
2. Cost of Goods and Labor are completely optional, but nice to enter if you know it to see exact profitability by Hot Sauce item.
3. Account Commissions are also optional, but nice if you do Club or Big Box work to understand your profitability per Hot Sauce item per account.

Offerings: view, edit presented offerings below Change Order

Name	Minimum Price	Suggested Price	Quantity
MISCELLANEOUS OFFERING	\$0.00	\$1.00	ea
CHIP MINIMIZER (kitchen/large sink)	\$0.00	\$250.00	ea
CHIP MINIMIZER (vanity/small sink)	\$0.00	\$125.00	ea
CHIP MINIMIZER	\$1.00	\$250.00	ea
CHIP MINIMIZER - HALF BULLNOSE	\$1.00	\$250.00	ea
CHIP MINIMIZER - HALF BULLNOSE (Kitchen sink)	\$100.00	\$250.00	ea
CHIP MINIMIZER - HALF BULLNOSE (Bar Sink)	\$100.00	\$150.00	ea
CHIP MINIMIZER - HALF BULLNOSE (Vanity Sink)	\$50.00	\$125.00	ea

Hot Sauce Demo

Offering: **CHIP MINIMIZER (kitchen/large sink)** Return
view or edit the offering below

Nickname: 3

an alternative to present in the app

Minimum Price: \$0.00 Suggested Price: \$250.00

ea quantity

Relationship: No relations set for this offering

Account Pricing: view, edit or remove account pricing and commission for this offering below

Account	Price	Employee Commission Type	Employee Commission	Cost of Goods	Cost of Labor	Account Commission Type	Account Commission	Net Price
Edit this row to update the column values for all following rows								
	\$300.00	%	\$	\$0.00	\$25.00	%	\$	
Costco Box Store	\$300.00	%	\$	\$0.00	\$25.00	%	\$	20.00%
Costco Canada Box Store	\$300.00	%	\$	\$0.00	\$25.00	%	\$	20.00%
Default Account	\$300.00	%	\$	\$0.00	\$25.00	%	\$	0.00%
Designer Dealer	\$300.00	%	\$	\$0.00	\$25.00	%	\$	10.00%
Home Depot Box Store	\$300.00	%	\$	\$0.00	\$25.00	%	\$	25.00%
Kitchen & Bath Dealer	\$300.00	%	\$	\$0.00	\$25.00	%	\$	15.00%
Lowe's Box Store	\$300.00	%	\$	\$0.00	\$25.00	%	\$	20.00%
Retail Direct	\$300.00	%	\$	\$0.00	\$25.00	%	\$	0.00%

Offering Settings

1. Select “Offering Settings”
2. To add/change a Marketing sticker on the User page, click on the sticker.
3. To remove a Marketing sticker on the User page, click the “Clear Selection” button.
4. To turn on or off a Hot Sauce offering, click on the “Option Enabled” button.
5. Click “Save”

The Hot Sauce™ Countertop Selling Software
Powered by: **IGNITE** Consulting Group

Dashboard

- Company Metrics
- User Metrics
- HotSauce Metrics

App Settings

- Name & Logo
- View/Edit Statements
- Accounts
- Locations
- Moraware

Admin Settings

- Users
- Offering Settings
- Email Settings
- Edit Sales

Feedback

Sticker: choose up to one sticker

3 Clear Selection

2

1

Option Enabled?: 4

5 Save

The Hot Sauce™ Countertop Selling Software
Powered by: **IGNITE** Consulting Group

2 CHIP MINIMIZER (kitchen/large sink)

1

Clear Selection

Best Seller

Offerings:

- Chip Minimizer (Kitchen/Large Sink)
- Chip Minimizer (Vanity/Small Sink)
- Edge Profiles
- Services For Existing Countertop
- Plumbing Services
 - Kitchen Sinks
 - Vap-2219
 - Vap-783
 - Vanity Sinks
 - Bar Sinks
 - Countertop Supports
 - Appointment Options
 - Design Layout
 - Sealers/Enhancers
 - Finishes
 - Tile
 - Cabinet Modification
 - Sizing

• Years after installation, 50% of our service calls are fixing chips in sink cut outs. These service calls can cost \$500 to \$1,000 depending on severity (and quantity) of the chips to be fixed. While fixing chips in the field is achievable, it is time consuming, expensive and will create unavoidable dust.

• This edge treatment provides a rounded shape edge profile on an undermount sink cut out, which is a high traffic area on the countertops. This profiled edge provides an added layer of impact resistance against chips caused by everyday items such pots, pans & dishes.

• The sink can have any size inside radius (even square) but the smallest inside radius of the corners of the countertop will be a 3/4" (not square). A beveled edge might be substituted on sinks that have square inside corners (please consult with your Fabricator).

• All sink cuts with a chip minimizer edge profile will have a slight overhang (no reveal –which means the countertop overhangs the lip of the sink into the cut out).

• The price is per sink cut out.

Feedback

Email Settings

1. Select “email”
2. To change the “From” e-mail address which the sales receipt comes from, enter it here.
3. To add recipients in your company who should be notified of every Hot Sauce sales, enter those e-mails here.
4. Click “Save”

The Hot Sauce™
Countertop Selling
Software
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Consulting Group

Dashboard

- Company Metrics
- User Metrics
- HotSauce Metrics

App Settings

- Name & Logo
- View/Edit Statements
- Accounts
- Locations
- Moraware

Admin Settings

- Users
- Offering Settings
- **Email Settings**
- Edit Sales

Feedback

	GARBAGE DISPOSAL - BUTTON KIT (stainless steel) <small>present in app</small>	\$50.00 minimum	\$75.00 suggested	ea quantity
	GARBAGE DISPOSAL - AIR SWITCH <small>present in app</small>	\$1.00 minimum	\$99.00 suggested	ea quantity

Email From:
The email address that is going to be used to send the customer the email confirmation.

2

Email Group:
A comma separated list of valid emails that should be CC'd anytime an email is sent to the customer.

3

4

Edit Sales

1. A video tutorial on how to edit sales has been created. Click [HERE](#) to view.

The screenshot displays a GoToMeeting session. The top bar shows the GoToMeeting logo and the name 'Kevin Yeh'. The main content is a browser window titled 'HSA Admin' with the URL 'admin.hotsauceyourtops.com/sales/4581'. The browser window shows a 'Cart Details' page with the following sections:

- Purchased Offerings:**
 - TEAR OUT/HAUL AWAY: GRANITE/QUARTZ/TILE (sq/ft \$13.00, quantity 20)
 - CHIP MINIMIZER (vanity/small sink) (ea \$125.00, quantity 2)
 - PLUMBING RECONNECTION - DISHWASHER (existing appliance) (ea \$1.00, quantity 1)
- Approved Offerings:**
 - CUSTOM PET BOWLS (ea \$100.00, quantity 1)
- Declined:** (Search bar and clear button)

Summary on the right side of the browser window:

- Approved Total: \$100.00
- Purchased Total: \$511.00
- Total: \$611.00
- Previously Purchased Total: \$0.00
- Buttons: 'Finalize Adjustment' and 'Email the customer the new sale:'

The left sidebar of the browser window contains navigation menus for Dashboard, App Settings, Admin Settings, and Feedback. A video feed of a man is visible in the bottom-left corner of the meeting window.

For any additional questions...

- ▶ E-mail Kevin Yeh at Kevin@ignite-consulting.net
- ▶ Or schedule a refresher training session at: [Calendly.com/kevin2020](https://calendly.com/kevin2020)



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